



Savings challenged? Create a budget

It doesn't take huge lifestyle adjustments to find money to save for retirement—just a little discipline, sensible planning and some new habits. Think about the relationship between your paycheck and your expenses in a new way: Divide your paycheck into three piles labeled “Yesterday,” “Today” and “Tomorrow.”

Yesterday

Student loans, car payments, credit cards

Dealing with yesterday's expenses:

- Make paying off debt a high priority
- Pay off credit cards with highest interest rates first
- Consolidate debt where practical

Today

Shelter, household expenses, clothing, transportation and healthcare

Save the most money in the shortest amount of time:

- Commuting costs
- Utilities
- Dining expenses
- Reduce credit card usage
- Shop smart—reduce, reuse, recycle

Tomorrow

Saving for retirement, college, wedding, vacation and healthcare

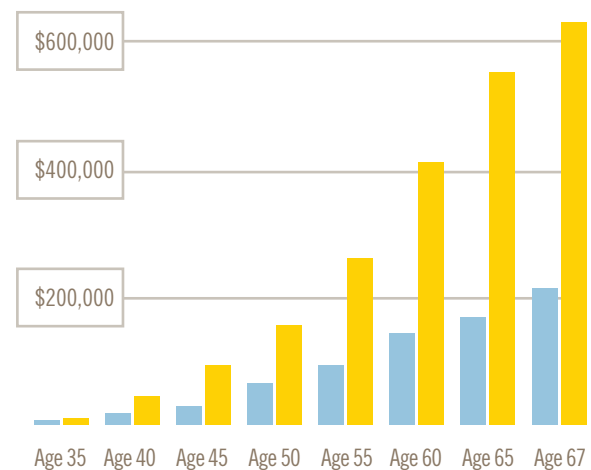
Dealing with tomorrow's expenses:

- Increase retirement savings.
- Take advantage of employer matching contributions.
- Increase savings toward college or a vacation.

A little more each year can supercharge your savings

Joining the plan at age 30 with an annual salary of \$30,000...

- Start saving 4% of pay
- Start at 4% but increase 1% each year*



Visit savemore.connectwithpru.com for a calculator that can help you see how 1% increases can make a difference for you over time!

*Annual increases stop when contributions reach 15%.

Assumptions: Biweekly pay frequency, 2% annual salary increases, 6% annualized rate of return.

The compounding concept is hypothetical, for illustration only and not intended to represent performance of any specific investment, which may fluctuate. No taxes are considered in the calculations; generally, withdrawals are taxable at ordinary rates. **You can lose money by investing in securities.**

Your budget worksheet

Sharpen your pencil and see how you're doing

To save for your future, it can help to compare your income and expenses. Use these worksheets to create a budget by itemizing your spending habits. You can get some of this information from your checkbook, credit card statements, receipts, etc. Don't forget impulse buys like fancy coffees, snacks, magazines—you may be surprised by how small purchases can add up.

Monthly income

Salary / wages (after taxes)	\$
Dividends / interest	\$
Alimony / child support	\$
Rents / royalties	\$
Other	\$
Total income	\$

Yesterday's expenses

Once these debts are gone, you can do more for today and start putting a little extra aside for "tomorrow."

Auto loan(s)	\$
Credit card(s)	\$
Other (student or business loans, etc.)	\$
Yesterday's expenses subtotal	\$

Today's monthly expenses

Here's where small changes can have a big impact. Bring your lunch to work instead of eating out. Buy an off-lease/used car instead of a new one. Have coffee at home rather than at an expensive café. There are lots of ways to save a little money, and they all add up.

Food	
Groceries	\$
Dining out	\$
Prepared food / snacks / soda / coffee, etc.	\$
Total food expenses	\$

Utilities	
Electric	\$
Gas	\$
Water	\$
Garbage / sewer	\$
Cable / satellite TV / internet	\$
Phone	\$
Total utilities expenses	\$

Transportation	
Vehicle costs (gasoline, maintenance, repairs)	\$
Transportation (public, taxis, etc.)	\$
Insurance	\$
Total transportation expense	\$

Entertainment	
Entertainment (movies, sporting events, other)	\$
Travel / vacation	\$
Hobbies	\$
Total entertainment expenses	\$

Today's monthly expenses (continued)

Household	
Household necessities (cleaning products, supplies)	\$
Home improvements / repairs	\$
Rent or mortgage	\$
Property taxes	\$
Insurance	\$
Total household expenses	\$

Other variable expenses	
Medical care / co-pays	\$
Clothing	\$
Childcare	\$
Laundry / dry cleaning	\$
Gifts / charitable contributions	\$
Pets / pet care / food	\$
Gym membership	\$
Other	\$
Total other variable expenses	\$

Add up today's expenses.

Today's expenses subtotal \$

Tomorrow's expenses

Tomorrow's expenses represent your long-term goals, such as retirement savings. Take advantage of the payroll deduction feature of your retirement program—it makes saving easy and automatic.

Employer-sponsored retirement plan	\$
IRAs/other retirement savings	\$
Emergency fund	\$
Other long-term goals (college, wedding, vacation)	\$
Tomorrow's expenses subtotal	\$

Total monthly expenses

Yesterday's expenses subtotal	\$
Today's expenses subtotal	\$
Tomorrow's expenses subtotal	\$
Total monthly expenses	\$

Surplus or shortfall?

Now compare your Total Monthly Income against your Total Monthly Expenses. Do you have a surplus (excess) or a shortfall (deficit)?

Total monthly income	\$
Total monthly expenses	\$
Income - expenses =	(+/-) \$

If you have a surplus, congratulations and keep up the good work! Consider using part of that surplus to increase your retirement savings. If you have a shortfall, see where you can make some changes and save some money. Modest adjustments to your day-to-day spending habits can go a long way toward helping you reach your financial goals.

For more information

For 24/7 account access and transactions, register or log in at prudential.com/online/retirement on your computer or mobile device, or call **877-PRU-2100** (877-778-2100).

Learn if you're doing enough for your future with Prudential's Retirement Income Calculator. Look for it after you log in to your account.

For personal assistance, call us at **877-PRU-2100** (877-778-2100) Monday through Friday, 8 a.m. to 9 p.m. ET, to speak with a representative.

Visit PreparewithPru.com for retirement savings tools and strategies.



The Retirement Income Calculator is hypothetical, for illustration only and not intended to represent performance of any specific investment, which may fluctuate. There is no assurance that retirement income objectives will be met. **You can lose money by investing in securities.**

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